

Discover My True Colors

Directions:

- There are 5 rows of word clusters
- Score the word clusters in each row using a “4” for the group most like you, “3” for the group next most like you, “2” for the next group, and “1” for the group least like you- moving left to right.

Here is an example of how to score yourself:

Active Variety Sports	4	Organized Plan Neat	2	Nice Helpful Friends	3	Learning Science Privacy	1
-----------------------------	----------	---------------------------	----------	----------------------------	----------	--------------------------------	----------

Word Clusters

Active Variety Sports	<input type="text"/>	Organized Plan Neat	<input type="text"/>	Nice Helpful Friends	<input type="text"/>	Learning Science Privacy	<input type="text"/>
Fun Action Contests	<input type="text"/>	Clean On-Time Honest	<input type="text"/>	Caring People Feelings	<input type="text"/>	Curious Ideas Questions	<input type="text"/>
Playful Quick Adventurous	<input type="text"/>	Helpful Trustworthy Dependable	<input type="text"/>	Kind Understanding Giving	<input type="text"/>	Independent Exploring Doing Well	<input type="text"/>
Busy Free Winning	<input type="text"/>	Follow Rules Useful Save-Money	<input type="text"/>	Sharing Getting Along Animals	<input type="text"/>	Thinking Solving Problems Challenge	<input type="text"/>
Exciting Lively Hands-On	<input type="text"/>	Pride Tradition Do Things Right	<input type="text"/>	Nature Easy Going Happy Endings	<input type="text"/>	Books Math Making Sense	<input type="text"/>

When you complete all five rows, add up each column of numbers to reveal your TRUE COLORs Spectrum. Your highest score indicates your Brightest Color, and the lowest score represents the Color least like you.

TOTAL <input type="text"/> PINK	TOTAL <input type="text"/> GOLD	TOTAL <input type="text"/> BLUE	TOTAL <input type="text"/> GREEN
--	--	--	---

My True Color is PINK /spontaneous

I am action-orientated. I perform well in competitions. I like to see direct results by dealing in a hands-on fashion, rather than by methods which are more theoretical. I love fun and excitement, so I have difficulty with routine and structure.

NEED: <ul style="list-style-type: none">◦ Action/Activity◦ Avenue to use skills/knowledge◦ Flexibility◦ Freedom◦ Latitude of expression◦ Recognition◦ Variety	NEED TO BE: <ul style="list-style-type: none">◦ Appreciated◦ Brief◦ Fast◦ Given options◦ Recognized for my skillfulness
VALUE: <ul style="list-style-type: none">◦ Adventure◦ Confidence◦ Fun and play◦ Hands-on experience◦ Individual achievement◦ Spontaneity	FIND JOY IN: <ul style="list-style-type: none">◦ Being with people◦ Excitement◦ Moving my body◦ Performing◦ Putting plans into action◦ Taking risks◦ Troubleshooting

At work:

I am bored and restless with jobs that are routine and structured. I am satisfied in careers that allow me independence and freedom while using my physical coordination. I view any kind of tool as an extension of self. I am a natural performer.

In love:

I seek a relationship with shared activities and interests. With my mate, I like to explore new ways to energize the relationship. As a lover I need to be bold; I thrive on physical contact. I believe in leaving plans flexible, so I can chose what to do when the moment arrives.

In childhood:

I had the most difficult time fitting into an academic routine. I learned by doing and experiencing, rather than listening and reading. I needed physical involvement in the learning process and was motivated by my own natural competitive nature and sense of fun.

How PINK views <u>themselves</u>	How <u>others</u> view PINK
<ul style="list-style-type: none"> • Fun loving • Enjoys life • Spontaneous • Carefree • Proficient/capable • Hands-on person • Problem solver • Good negotiator • Can deal well with chaos • Able to do many things at once 	<ul style="list-style-type: none"> • Irresponsible • Flaky • Manipulative • Scattered • Carefree • Cluttered • Obnoxious • Not a team player • Indecisive • Not able to stay on task • Disobey rules

How to relate or get the best from an **PINK**:

- 1) Understand their impulse to take each moment as it comes
- 2) Avoid slowing them down when they are on a quest
- 3) Allow them to show off their skills without condemning them for their process
- 4) Expect some spice

Famous Orange Personalities:

*Anita Baker
 *Bart Simpson
 *Bill Clinton
 *Cher
 *Donald Trump

*Madonna
 *Mark Twain
 *Ronald Reagan
 *Roseanne
 *Tom Cruise

*Arsenio Hall
 *Eddie Murphy
 *Elvis Presley
 *Franklin D. Roosevelt
 *Janet Jackson

Career Choices for **PINK**

Athletic Coach	Computer Operator
Child Care Worker	Event Coordinator
Graphic Design	Interior Designer
Labor Relations	Marketing
Mediator	Media Relations
Musician	Public Relations
Politician	Travel Consultant
Public Speaker	Party Planner

My True Color is GOLD/responsibility

I am institution orientated. I perform well with structure. I do my best when the task is structured and clearly defined. My routines are well structured. I want to know when I am on the right track. Rules and directions are a great help.

<p>NEED:</p> <ul style="list-style-type: none">• Consistency• Organization• Reliability• Rules and standards• Stability• Time to complete tasks	<p>NEED TO BE:</p> <ul style="list-style-type: none">• Accurate• Appreciated• Aware of who is in control• Clear on requirements
<p>VALUE:</p> <ul style="list-style-type: none">• Commitment• Consistency• Dependability• Honesty• Loyalty• Organization• Perfection• Responsibility• Stability	<p>FIND JOY IN:</p> <ul style="list-style-type: none">• Belonging• Home• A sense of order• A task well done• Time for family

At work:

I provide stability and can maintain organization. My ability to handle details and to work hard make me the backbone of many organizations. I believe that work comes before play, even if I must work overtime to complete the job.

In love:

I am serious and tend to have a traditional, conservative view of both love and marriage. I want a mate who can work along with me, building a secure, predictable life together. I demonstrate love and affection through the practical things I do for my loved ones.

In childhood:

I wanted to follow the rules and regulations of the school. I understood and respected authority and was comfortable with academic routine. It was easy for me to adapt to the educational system.

How GOLD views <u>themselves</u>	How <u>others</u> view GOLD
<ul style="list-style-type: none"> • Stable • Providing security • Firm • Dependable • Efficient • Realistic • Decisive • Good planner • Orderly/neat • Punctual • Goal orientated • Task and structure focused 	<ul style="list-style-type: none"> • Rigid • Dull, boring • Stubborn • Opinionated • Uptight • Predictable • Bossy/controlling • Serious attitude • Unimaginative • System bound • Autocratic

How to relate or get the best from a GOLD:

- 1) Count on them
- 2) Appeal to their strong sense of right and wrong
- 3) Be mindful in your use of resources
- 4) Offer opportunities for expression of traditional values
- 5) Show how much you value their efforts

Famous GOLD Personalities:

*Andrew Johnson
 *Benjamin Harris
 *Billy Graham
 *Calvin Coolidge
 *Connie Chung
 *Dan Rather
 *George Bush

*Margaret Thatcher
 *Millard Fillmore
 *Pete Wilson
 *Nancy Reagan
 *Phil Gramm
 *Queen Elizabeth
 *Walter Cronkite

*Gerald Ford
 *Grover Cleveland
 *Harry Truman
 *Henry Ford
 *William Taft
 *Winston Churchill

Career Choices for GOLD:

Accountant	Business teacher
Auditor	Human resources manager
Budget Analyst	Math teacher
Data Entry Operator	Special events planner
Paralegal	Elementary teacher
School Administrator	History teacher
Administrative Assistant	
Bookkeeper	

My True Color is BLUE/Compassionate

I am people orientated. I feel best in an interactive atmosphere. I appreciate real, human feedback. I thrive in a humanistic, people-orientated environment. I turn off when conflicts arise and flourish in an atmosphere of cooperation. I need to be valued as a person and have my feelings respected.

<p>NEED:</p> <ul style="list-style-type: none">• Acceptance• Empathy• Harmony• Honesty• Inspiration• Love• Praise• Relationships• Understanding• Validation	<p>NEED TO BE:</p> <ul style="list-style-type: none">• Authentic• Dramatic• Free to find meaning• Nurturing• Personal
<p>VALUE:</p> <ul style="list-style-type: none">• Compassion• Friendship• Honesty• Sensitivity• Sharing• Tolerance• Trust	<p>FIND JOY IN:</p> <ul style="list-style-type: none">• Acceptance• Affection• Conversations• Family• Friendship• Groups• Love• Music

At work:

I have a strong desire to influence others so they lead more significant lives. I am adept at motivation and interacting with others.

In love:

I seek harmonious relationships and believe in true love. I am romantic, and cherish small gestures of love. I am affectionate, supportive and a good listener. I enjoy doing thoughtful things for others. I bring drama, warmth and empathy to relationships.

In childhood:

I was imaginative and creative. I flourish with encouragement rather than competition and want others to like me. I reacted with great sensitivity to discordance or rejection and sought recognition. I responded best to my teachers who were warm and friendly.

How Blue views <u>themselves</u>	How <u>others</u> view Blue
<ul style="list-style-type: none"> • Warm • Compassionate • Romantic • Spiritual • Idealist • Caretaker • Affirming • Want harmony • Interesting • Fun loving • Loyal 	<ul style="list-style-type: none"> • Overly emotional • Bleeding heart • Too nice • Mushy • Too touchy-feely • Smothering • Too trusting • Lives in the past • Soft • Groveling

How to relate or get the best from a Blue:

- 1) Maintain a pleasant environment
- 2) Point out how others will benefit
- 3) Understand their zest for vitality includes emotions
- 4) Grant opportunities for personal growth
- 5) Give individual attention

Famous Blue Personalities:

*Abraham Maslov
 *Annette Funicello
 *Carl Jung
 *Carl Rogers
 *Halle Berry
 *Joan Lunden
 *Julie Andrews

*Katie Couric
 *Marie Osmond
 *Meg Ryan
 *Melanie Griffith
 *Michael Jackson
 *Mother Teresa
 *Mr. Rogers

*Natalie Wood
 *Oprah Winfrey
 *Princess Diana
 *Sally Field
 *Whitney Houston

Career Choices for BLUE:

Teacher	Motivational speaker
Employment Interviewer	Weight loss instructor
Family child care provider	Public relations specialist
Home school consultant	School counselor
Tutor	Singer
Human services worker	Wedding consultant
Recreational leader	Language interpreter/translator
Social worker	Nutritionist

My True Color is GREEN/Conceptual

I am content/topic orientated. I prefer to work independently. I am most proficient when I am able to develop and create procedures and concepts. I am gratified by probing abstract concepts. New ideas and knowledge arouse my curiosity and I enjoy interpreting them.

<p>NEED:</p> <ul style="list-style-type: none">• Accuracy• Autonomy• Challenge• Time to ask questions• Time to understand• Truth and Facts	<p>NEED TO BE:</p> <ul style="list-style-type: none">• Accurate• Appreciated• Clear on requirements• Recognized for their ideas
<p>VALUE:</p> <ul style="list-style-type: none">• Competency• Intellectual achievement• Knowledge• Logic• Technology	<p>FIND JOY IN:</p> <ul style="list-style-type: none">• Exploring new ideas• High achievement• Meeting challenges• Seeking new knowledge• Solving problems

At work:

I am a conceptual and independent thinker. For me; work is play. I am drawn to constant challenge in careers and like to develop models, explore ideas or build systems. Once I have perfected an idea, I prefer to move on, leaving project to be maintained and supported by others.

In love:

I prefer to let my head rule my heart. I dislike repetition so it is difficult for me to continuously express feelings. I believe that once feelings are stated, they are obvious to a partner. I am uneasy when my emotions control me. I want to establish a relationship, leave it to maintain itself, and turn my energies back to my career.

In childhood:

I appeared to be older than my years. I was focused on my greatest interests, and achieved more in subjects that were mentally stimulating. I was impatient with drills and routine. I questioned authority and found it necessary to respect teachers before I could learn from them.

How Green views <u>themselves</u>	How <u>others</u> view Green
<ul style="list-style-type: none"> • Superior intelligence • 98% right • Powerful • Creative • Rational • Reasonable • Visionary • Precise • Original • Firm minded • Justice seeking/fair • Objective • Under control 	<ul style="list-style-type: none"> • Arrogant • Heartless • Unrealistic • Cool • Eccentric • Aloof • Critical • Thought finding • Critical, fault-finding • Lacks mercy • Intellectual snob • Emotionally controlled • Tenacious

How to relate or get the best from a GREEN:

- 1) Honor their need for privacy
- 2) Understand their necessity to question your knowledge and your facts
- 3) Appreciate their varied interests
- 4) Realize they too have feelings

Famous Green Personalities:

*Abraham Lincoln	*Barbara Walters	*Mohandas Ghandi
*Al Gore	*Bill Cosby	*Plato
*Albert Einstein	*Booker T. Washington	*Phil Donahou
*Anita Hill	*Gloria Steinem	*Shirley MacLaine
*Aristotle	*Henry Kissinger	*Robin Williams
*Arnold Schwarzeneger	*Hillary Clinton	*Rosa Parks
*Barbara Bush	*Johnny Cochran	*Sigmund Freud

Career Choices for GREEN:

Artist	Textbook writer
Researcher	College professor
Computer Consultant	Grant writer
Editor	Lyriscist
Journalist	Speech pathologist
Math teacher	Speech writer
On-line Multimedia Developer	Science writer
Scriptwriter	Debater